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PERSONAL

Date of birth: May 18, 1975

Citizenship: German

Married to [Patricia Prüfer](#); three children (born 2002, 2005, and 2010)

PROFESSIONAL EXPERIENCE

Assistant Professor, Department of Economics, Tilburg University, 2006-

Post-Doctoral Fellow, Goethe University Frankfurt, 2005-2006

Research Assistant, Goethe University Frankfurt, 2003-2005,

Project: “Pricing and Revenue Models on the Internet“, sponsored by the German Federal Ministry of Education and Research

Lecturer, University of Applied Sciences (FH) Pforzheim, FH Nürtingen, University of Cooperative Education (BA) Stuttgart, 2002-2003

RESEARCH & TEACHING INTERESTS

Institutional Economics, Organizational Economics, Law & Economics, Industrial Organization, Antitrust, Economics of Network Industries

PROFESSIONAL AFFILIATIONS

Research Fellow, CentER for Economic Research, Tilburg University, 2006-

Senior Member, Tilburg Law and Economics Center (TILEC), 2006-

EDUCATION

Ph.D., Goethe University Frankfurt (Economics), Germany, 2005

Title: “Essays on Organisational Design in Networks”

Committee: Uwe Walz (Chair), Matthias Blonski, Alfons Weichenrieder, Christian Laux

Diplom-Volkswirt (M.Sc. equivalent), University of Tübingen, Germany, 2001

Minor subject: Chinese Studies

Visiting student, National University of Singapore, 1998-1999

ACADEMIC VISITS

MIT, March 2011

University of Michigan, June 2009 & March 2011

PUBLICATIONS

“Democracy, Populism, and (Un)bounded Rationality” (with Johannes Binswanger), *European Journal of Political Economy*, forthcoming.

“Search Engine Competition with Network Externalities” (with Cédric Argenton), *Journal of Competition Law & Economics*, forthcoming.

“Academic Faculty Governance and Recruitment Decisions” (with Uwe Walz), *Public Choice*, forthcoming.

“Competition and Mergers among Nonprofits,” *Journal of Competition Law & Economics*, 7(1), 2011, 69–92.

“An Auction Market for Journal Articles” (with David Zetland), *Public Choice*, 145, 2010, 379-403.

“Interconnection and Competition among Asymmetric Networks in the Internet Backbone Market” (with Eric Jahn), *Information Economics and Policy*, 20 (3), 2008, 243-256.

“Dark Clouds over the Internet?” (with Eric Jahn), *Telecommunications Policy*, 31, 2007, 144–154.

RESEARCH PAPERS

- “On the Evolution of Collective Enforcement Institutions: Communities and Courts” (with Scott Masten), *CentER Discussion Paper*, No. 2011-074, *TILEC Discussion Paper*, No. 2011-017, *Ross School of Business Paper* No. 1157.
- “Semi-Public Competitions”, *CentER Discussion Paper*, No. 2009-33, *TILEC Discussion Paper*, No. 2008-023.
- “Firms, Nonprofits, and Cooperatives: A Theory of Organizational Choice” (with Patrick Herbst), *CentER Discussion Paper*, No. 2007-07; *TILEC Discussion Paper*, No. 2007-003.

WORK IN PROGRESS

- “Business Associations and Private Ordering”
- “Quasi-Courts” (with Scott Masten)
- “Public Hospitals are More Effective but Private Hospitals are More Efficient” (with Lapo Filistrucchi)
- “A Governance-Based Model of Nonprofits: Theory and Evidence” (with Lapo Filistrucchi)
- “A Simple Model of Aspirations, Economic Performance and Social Mobility” (with Patricia Prüfer)
- “How to Organize a Revolution? Economic Governance and Information Technology”

TEACHING EXPERIENCE

Undergraduate:

- Microeconomics for International Business Administration: Tilburg, 2009-11
- Economics for Business Studies: Tilburg, 2007-09
- Microeconomic Theory: FH Pforzheim, BA Stuttgart, 2003
- Principles of Economics: FH Pforzheim, 2002-03
- Theory of Monetary Policy: FH Nürtingen, 2002-03

Graduate:

- Game Theory & Industrial Organization: Tilburg, 2006-11
- Organizational Choice: Frankfurt, 2006
- Organization and Competition in Networks: Frankfurt, 2006
- E-Commerce Economics: MBA, FH Pforzheim, 2002-2005

Short courses:

- Institutions & Economic Governance (PhD): MIT, 2011; University of Michigan, 2011
- Order Without Law (PhD): Tilburg, 2010, 2011; ESNIE European School on New Institutional Economics, 2012
- Industrial Economics for Lawyers: Tilburg, 2007

NON-ACADEMIC PROFESSIONAL EXPERIENCE

- Consultant, Network Economy S.A., Frankfurt, 2003-2005, Innovation & Telecommunications
- Founder and CEO, InterEdu.com – International Education Information Centre, Tübingen, 1999–2002

AWARDS & GRANTS

- “Excellent Teacher Award” for “Game Theory and Industrial Organization”, Faculty of Economics and Business Administration, Tilburg University, 2011.
- Conference subsidy for the organization of a workshop on “Economic Governance and Competition” by KNAW, the Royal Dutch Academy of Sciences, 2010.
- “Best Bachelor Course Award 2008” for “Economics for Business Studies”, Faculty of Economics and Business Administration, Tilburg University.
- “2008 Tilburg Law and Economics Center IIPC grant for TILEC members” for the project “Semi-public Contests: A new and efficient mechanism to match inventors and innovators”.

PHD STUDENT SUPERVISION

María José Larraín Aylwin (supervisor, 2011-)

Miguel Carvalho (committee member, 2011)

INVITED TALKS, SEMINARS, DISCUSSIONS

Workshop on “Privacy regulation, data-based innovation and market power”, CPB and Dutch Ministry of Economic Affairs, The Hague, 2012 (Lecture); DICE Research Seminar, Düsseldorf, 2011; Workshop "Open Source, Standards and Innovation", Tilburg, 2011 (Discussant); Frankfurt Applied Micro Seminar, 2011; Bonn LawEcon Workshop, 2011; MIT Organizational Economics Seminar, 2011; Centre for Science and Technology Studies at Leiden University, 2011; 2nd Workshop on Development Economics, Tilburg, 2011 (Discussant); Univ Paris Ouest Nanterre, 2011; Tinbergen Institute, Rotterdam, 2010; Max Planck Institute, Bonn, 2010; CPB Den Haag, 2009; Workshop on Competition Policy and Regulation in Media Markets, Tilburg, 2009 (Discussant); IIOC Conference, Boston, 2009 (Discussant); University of Strathclyde, Glasgow, 2008; Erasmus University Rotterdam, 2008; Searle Center, Northwestern University, 2008 (Research Roundtable Participant); University of Groningen, 2008; Dutch Healthcare Authority (NZa), 2007; ISNIE conference, 2007 (Discussant); Competition Workshop on Nonprofits (Dutch Ministry of Economic Affairs), 2007 (Discussant); Lund University, 2007; CPB Den Haag, 2007; Tilburg University, 2006-2011; University of Copenhagen, 2005; ISNIE conference, 2005 (Discussant); University of Konstanz, 2005; ZEW ICT Conference, 2005 (Discussant); Goethe University Frankfurt, 2004-2006

REFEREED CONFERENCES

“Business Associations and Private Ordering”

ISNIE session at the ASSA meetings, Chicago, 2012

“Search Engine Competition with Network Externalities”

Econometric Society (ESEM), Oslo, 2011, International Society for New Institutional Economics (ISNIE), Stanford, 2011, 2nd Annual Conference on Internet Search and Innovation, Searle Center, Northwestern University, 2011

“On the Evolution of Collective Enforcement Institutions: Communities and Courts”

American Economic Association (AEA), Chicago, 2012, Verein für Socialpolitik, Frankfurt, 2011, International Society for New Institutional Economics (ISNIE), Stanford, 2011, Workshop on Development Economics, Tilburg, 2010

“Semi-Public Competitions”

Verein für Socialpolitik, Kiel, 2010, Conference “Information, Communication and Competition”, Amsterdam, 2010, Royal Economic Society, Surrey, 2010, Workshop “Innovation, Intellectual Property & Competition Policy”, Tilburg, 2009, European Association for Research in Industrial Economics (EARIE), Ljubljana, 2009, Econometric Society, Barcelona, 2009, International Industrial Organization Conference (IIOC), Boston, 2009, International Society for New Institutional Economics, Berkeley, 2009

“Democracy, Populism, and (Un)bounded Rationality”

European Economic Association (EEA), Barcelona, 2009, Workshop “Incentives, Efficiency & Redistribution in Public Econ”, Bonn, 2009, International Society for New Institutional Economics, Berkeley, 2009, American Economic Association, San Francisco, 2009

“An Auction Market for Journal Articles”

Verein für Socialpolitik, Kiel, 2010, European Economic Association, Milan, 2008, International Society for New Institutional Economics, Toronto, 2008

“Competition and Mergers among Nonprofits”

German Economic Association of Business Administration, Augsburg, 2008, Econometric Society, Milan, 2008, Workshop on the Law and Economics of Competition Policy, Bonn, 2007, Workshop on Competition Theory and Policy, ZEW, Mannheim, 2007, European Association for Research in Industrial Economics, Valencia, 2007, International Society for New Institutional Economics, Reykjavik, 2007

“Firms, Nonprofits, and Cooperatives: A Theory of Organizational Choice”

American Economic Association, Chicago, 2007, German Economic Association of Business Administration, Bielefeld, 2006, European Economic Association, Vienna, 2006, European

- Association for Research in Industrial Economics, Amsterdam, 2006, International Society for New Institutional Economics, Barcelona, 2005, Verein für Socialpolitik, Bonn, 2005*
- “How Does Clubs’ Organizational Design Affect Competition Among Clubs?”
International Society for New Institutional Economics, Boulder (Colorado), 2006, Verein für Socialpolitik, Bayreuth, 2006, European Association for Research in Industrial Economics, Amsterdam, 2006, European Economic Association, Vienna, 2006
- “Interconnection and Competition among Asymmetric Networks in the Internet Backbone Market”
ZEW Workshop on Internet Policy, Mannheim, 2006, European Association for Research in Industrial Economics, Porto, 2005, Verein für Socialpolitik, Bonn, 2005, European Economic Association, Amsterdam, 2005, ZEW ICT Conference, Mannheim, 2005, Conference on Applied Infrastructure Research, DIW and TU Berlin, 2004
- “Why do Developers and Firms Contribute to the Production of Open Source Software?”
ZEW ICT Conference, Mannheim, 2004

REVIEWING

Economica, Information Economics and Policy, International Journal of Industrial Organization, Journal of Economic Behavior & Organization, Journal of Economics & Management Strategy, Journal of Law, Economics & Organization, Labour Economics, Public Choice, Review of Economic Studies, Review of Network Economics, Telecommunications Policy, The B.E. Journal of Economic Analysis & Policy

CONFERENCE ORGANIZATION & HOSTING

- Organizer of session at AEA meetings 2012 (Chicago) on “Legal and Economic Foundations of Organization” (Papers by Gillian Hadfield/Barry Weingast, Steve Tadelis/ Oliver Williamson, Benjamin Hermalin/Michael Katz, Scott Masten/ Jens Prüfer)
- Organizer of TILEC Workshop on “Economic Governance and Competition: The Pros and Cons of Private Ordering in the Shadow of the Law” (Keynotes: Lisa Bernstein (Chicago), Avinash Dixit (Princeton), Robert Gibbons (MIT), Bentley MacLeod (Columbia)), 2010
- Host of TILEC visitor Peter Leeson, George Mason University, 2010
- Host of TILEC visitor Dean Williamson, U.S. Department of Justice, 2008
- Host of TILEC visitor Scott Masten, University of Michigan, 2007

DEPARTMENTAL SERVICE

- Educational Coordinator Microeconomics, CentER Graduate School, Tilburg University, 2011-
- Member of Job Market Committee (Department of Economics), 2008-09
- IO Reading Group, Organizer, 2007-2009
- Member of Advice Committee Reform Bachelor Programme in Economics, 2007
- Member of Job Market Committee (Department of Economics/TILEC), 2006-07
- Assistant to the Dean of Education (Goethe University Frankfurt), 2004-05

REFERENCES

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